

# ON-TARGET SOLUTIONS TO PROBLEM EMPLOYEES



Iowa Law Enforcement Academy  
Bldg. 4640 - Burma Road,  
7105 NW 70th Ave, Johnston, IA  
March 7, 2025 8:00am-4:00pm

## Topics Include:

- Defining the problem employee
- The organizational or supervisory role
- The cause of the problem employee
- What kills great employees
- Identifying what is difficult behavior
- What causes problem employees
- The role of positive discipline
- The value of constant engagement
- Consequence of failing to take action
- The principal of reliable consequences
- Handling morale killers
- Generational issues
- Dealing with the marginal performer

**\$195.00**

(\$175.00 if 3 or more from same agency  
or attending IA or Managers and  
Supervisors)

[www.on-targetstrategies.com](http://www.on-targetstrategies.com)

**Register Here**

Your Presenter



**Lt. Shawn Wetzel (Ret.)**  
Owner, Instructor, Consultant



10305 N. North Forest Trail  
Peoria, Illinois 61615  
309-635-8575

"Instructor was very knowledgeable about the material. Presented and made the class participate which made it stick more in my opinion." Asst. Jail Administrator Heather Perry, Webster County Jail

"The training revealed I was on the right track toward addressing the behavior of problem employees and enhanced my skill set to correct it using reliable consequences. Gave great insights on what documentation/details need to be included." Asst. Chief Brian DePriest, Keokuk PD

"Good material to include videos. Very relevant and worked well. Instructor had good knowledge of how to handle employees due to past experience. Good baseline to start identifying and addressing issues with employees and coming up with a plan before issues escalate."

Det. Sgt. James Gibson, Marshall County SO